





Institute for Business and Technology - 2021 Annual **Report Summary**

Institution Data:

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Street Address (Physical Location): 2400 Walsh Ave

5. City: Santa Clara

6. State: CA

7. Zip Code: 95051

8. Form of business organization of this institution: N/A

9. Number of Branch Locations: 1

10. Number of Satellite Locations: 0

11a. Is this institution current with all assessments to the Student Tuition Recovery Fund? Yes

11b. Is this institution current on Annual Fees?: Yes

- 12. Is your institution accredited by an accrediting agency/agencies recognized by the United **States Department of Education?** Yes
- 13. If your institution has specialized accreditation from a recognized United States Department of Education approved specialized/programmatic accreditor? N/A
- 14. Has any accreditation agency taken any final disciplinary action against this institution in the reporting year? No
- 15. Does your institution participate in federal financial aid programs under Title IV of the Federal Higher Education Act? (This includes federal loans and grants) Yes
- 16. Does your institution participate in veterans' financial aid education programs? Yes

- 16a. What is the total amount of veterans' financial aid funds received by your institution in this Reporting Year? \$936,761.18
- 17. Does your institution participate in the Cal Grant program? No
- 18. Is your institution on California's Eligible Training Provider List (ETPL)? Yes
- 19. Is your institution receiving funds from the Work Innovation and Opportunity Act (WIOA) Program? Yes
- 20. Does your Institution participate in, or offer, any other state or federal government financial aid programs? (i.e., vocational rehab...) No
- 21. Provide the percentage of institutional income during this Reporting Year that was derived from public funding: 67
- 22. Does your Institution participate in, or offer any non-government financial aid programs? (i.e., private grants/loans, institutional grants/loans): No
- 23. The percentage of institutional income in the reporting year that was derived from any non-government financial aid: 0
- 24. Enter the most recent three-year cohort default rate reported by the U.S. Department of Education for this institution, if applicable: 3
- 25. Provide the percentage of the students who attended this institution during this Reporting Year who received federal student loans to help pay their cost of education at the school: 74
- 27. Total number of students currently enrolled at this institution. Indicate the number of students attending and/or enrolled in all programs at your institution (minus the number of students who cancelled during the cancellation period) January 1st through December 31st: 1137
- 28. Number of Doctorate Degree Programs Offered? Indicate the number of Doctorate degree Programs the institution offered for the reporting year. (Number of Programs not Students): 0
- 29. Number of Students enrolled in Doctorate programs at this institution? Indicate the number of students enrolled and/or active in all Doctorate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period: 0
- **30.** Number of Master Degree Programs Offered? Indicate the number of Master degree Programs the institution offered for the reporting year. (Number of Programs not Students): 0
- 31. Number of Students enrolled in Master programs at this institution? Indicate the number of students enrolled and/or active in all Master programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period: 0

- 32. Number of Bachelor Degree Programs Offered? Indicate the number of Bachelor degree Programs the institution offered for the reporting year. (Number of Programs not Students): 0
- 33. Number of Students enrolled in Bachelor programs at this institution? Indicate the number of students enrolled and/or active in all Bachelor programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period: 0
- **34.** Number of Associate Degree Programs Offered? Indicate the number of Associate degree Programs offered for the reporting year. (Number of Programs not Students): N/A
- 35. Number of Students enrolled in Associate programs at this institution? Indicate the number of students enrolled and/or active in all Associate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period: 11
- 36. Number of Diploma or Certificate Programs Offered? Indicate the number of Diploma or Certificate Programs offered for the reporting year. (Number of Programs not Students): 6
- 37. Number of Students enrolled in diploma or certificate programs at this institution? Indicate the number of students enrolled and/or active in all diploma/certificate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period: 1126

Institution's Website: https://ibt.edu/

School Performance Fact Sheet

Catalog

Program Data:

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Name of Program: Medical Assistant

- **6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program:** Medical/Clinical Assistant.
- **7. Select all Standard Occupational Classification (SOC) Codes that apply to this program:** 31-9092 Medical Assistants
- 8. Number of Degrees, Diplomas or Certificates Awarded: 153
- 9. Total Charges for this Program: \$13,225.00

- 10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 78
- 11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 81
- 12. Number of Students Who Began the Program: 185
- 13. Number of Students Available for Graduation: 185
- 14. Number of On-time Graduates: 95
- **15. Completion Rate:** 51.35
- 16. 150% Graduates?: N/A
- 17. 150% Completion Rate: N/A
- 18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No
- 19. Graduates Available for Employment: 146
- 20. Graduates Employed in the Field: 99
- **21. Placement Rate:** 67.81
- 22. Graduates employed in the field
 - 22a. 20 to 29 hours per week: 11
 - 22b. at least 30 hours per week: 88
- 23. Indicate the number of graduates employed
 - 23a. In a single position in the field of study: 99
 - 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0
 - 23c. Freelance/self-employed: 0
 - 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: 0
- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: Yes
 - 24a. The Allied Health Professions requiring clinical training: Medical Assistant
- 26. Does this educational program lead to an occupation that requires State licensing? No
- 43. Graduates Available for Employment: 146
- 44. Graduates Employed in the Field: 99

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 7

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 3

\$30,001 - \$35,000: 15

\$35,001 - \$40,000: 36

\$40,001 - \$45,000: 24

\$45,001 - \$50,000: 8

\$50,001 - \$55,000: 2

\$55,001 - \$60,000: 1

\$60,001 - \$65,000: 2

\$65,001 - \$70,000: 0

\$70,001 - \$75,000: 0

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 0

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Name of Program: Lab/EKG Technician Phlebotomist

- **6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program:** Clinical/Medical Laboratory Assistant., Electrocardiograph Technology/Technician., Phlebotomy/Phlebotomist.
- 7. Select all Standard Occupational Classification (SOC) Codes that apply to this program: 31-9097 Phlebotomists
- 8. Number of Degrees, Diplomas or Certificates Awarded: 107
- 9. Total Charges for this Program: \$14,290.00
- 10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 80
- 11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 78
- 12. Number of Students Who Began the Program: 140
- 13. Number of Students Available for Graduation: 140
- 14. Number of On-time Graduates: 57
- **15. Completion Rate:** 40.71
- 16. 150% Graduates?: N/A
- 17. 150% Completion Rate: N/A
- 18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No
- 19. Graduates Available for Employment: 101
- 20. Graduates Employed in the Field: 52
- **21. Placement Rate:** 51.49
- 22. Graduates employed in the field
 - **22a. 20 to 29 hours per week:** 3
 - 22b. at least 30 hours per week: 49
- 23. Indicate the number of graduates employed
 - 23a. In a single position in the field of study: 52
 - 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0
 - 23c. Freelance/self-employed: 0

- 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: $\bf 0$
- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: Yes
 - 24a. The Allied Health Professions requiring clinical training: Phlebotomy
- 26. Does this educational program lead to an occupation that requires State licensing? Yes
- 26a. Do graduates have the option or requirement for more than one type of licensing State exam? No

Exam Passage Rate Data - 2020

- 27. Name of the State licensing entity that licenses this field: Laboratory Fields Services
- 28. Name of State Exam: Certified Phlebotomy Technician
- 29. Number of Graduates Taking State Exam: 91
- 30. Number Who Passed the State Exam: 72
- 31. Number Who Failed the State Exam: 19
- **32. Passage Rate:** 79.12
- 33. Is this data from the State licensing agency that administered the exam?: Yes
- **33a. Name of Agency:** National Healthcare Association and National Center for Competency
- 34. Provide a description of the process used for Attempting to Contact Students: N/A

Exam Passage Rate Data - 2019

- 35. Name of the State licensing entity that licenses this field: Laboratory Field Services
- **36. Name of State Exam:** Certified Phlebotomy Tecyhnician
- 37. Number of Graduates Taking State Exam: 91
- 38. Number Who Passed the State Exam: 72
- 39. Number Who Failed the State Exam: 19
- **40. Passage Rate:** 79.12
- 41. Is this data from the State licensing agency that administered the exam?: Yes
- **41a. Name of Agency:** National Healthcare Association and National center for Competency
- 42. Provide a description of the process used for Attempting to Contact Students: N/A
- **43.** Graduates Available for Employment: 101
- 44. Graduates Employed in the Field: 52

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 0

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 0

\$30,001 - \$35,000: 3

\$35,001 - \$40,000: 12

\$40,001 - \$45,000: 18

\$45,001 - \$50,000: 10

\$50,001 - \$55,000: 3

\$55,001 - \$60,000: 0

\$60,001 - \$65,000: 1

\$65,001 - \$70,000: 0

\$70,001 - \$75,000: 0

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 0

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Name of Program: Medical Billing and Coding

- **6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program:** Medical Insurance Specialist/Medical Biller.
- **7. Select all Standard Occupational Classification (SOC) Codes that apply to this program:** 43-6013 Medical Secretaries and Administrative Assistants
- 8. Number of Degrees, Diplomas or Certificates Awarded: 37
- 9. Total Charges for this Program: \$12,843.00
- 10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 76
- 11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 73
- 12. Number of Students Who Began the Program: 51
- 13. Number of Students Available for Graduation: 51
- 14. Number of On-time Graduates: 16
- **15. Completion Rate:** 31.37
- 16. 150% Graduates?: N/A
- 17. 150% Completion Rate: N/A
- 18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No
- 19. Graduates Available for Employment: 33
- 20. Graduates Employed in the Field: 14
- **21. Placement Rate:** 42.42
- 22. Graduates employed in the field
 - **22a. 20 to 29 hours per week:** 2
 - 22b. at least 30 hours per week: 12
- 23. Indicate the number of graduates employed
 - 23a. In a single position in the field of study: 14
 - 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0
 - 23c. Freelance/self-employed: 0
 - 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: 0

- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: Yes
 - 24a. The Allied Health Professions requiring clinical training: Medical Assistant
- 26. Does this educational program lead to an occupation that requires State licensing? No
- **43.** Graduates Available for Employment: 33
- 44. Graduates Employed in the Field: 14
- 45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

```
$0 - $5,000: 0
$5,001 - $10,000: 0
$10,001 - $15,000: 0
$15,001 - $20,000: 0
$20,001 - $25,000: 0
$25,001 - $30,000: 0
$30,001 - $35,000: 2
$35,001 - $40,000: 7
$40,001 - $45,000: 4
$45,001 - $50,000: 1
$50,001 - $55,000: 0
$55,001 - $60,000: 0
$60,001 - $65,000: 0
$65,001 - $70,000: 0
$70,001 - $75,000: 0
$75,001 - $80,000: 0
$80,001 - $85,000: 0
$85,001 - $90,000: 0
$90,001 - $95,000: 0
$95,001 - $100,000: 0
```

Over \$100,000: 0

- **1. Report Year: 2021**
- **2. Institution Code:** 4300501
- 3. Institution Name: Institute for Business and Technology
- 4. Name of Program: Cloud Computing and Cybersecurity Associate
- 5. Program Level: Associate
- **6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program:** Computer and Information Systems Security.
- **7. Select all Standard Occupational Classification (SOC) Codes that apply to this program:** 15-1244 Network and Computer Systems Administrators
- 8. Number of Degrees, Diplomas or Certificates Awarded: 0
- 9. Total Charges for this Program: \$0.00
- 10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 91
- 11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 0
- 12. Number of Students Who Began the Program: 11
- 13. Number of Students Available for Graduation: 11
- 14. Number of On-time Graduates: 0
- 15. Completion Rate: 0
- 16. 150% Graduates?: N/A
- 17. 150% Completion Rate: N/A
- 18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No
- 19. Graduates Available for Employment: 0
- 20. Graduates Employed in the Field: 0
- 21. Placement Rate: N/A
- 22. Graduates employed in the field
 - **22a. 20 to 29 hours per week:** 0
 - 22b. at least 30 hours per week: 0
- 23. Indicate the number of graduates employed

- 23a. In a single position in the field of study: 0
- 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0
- 23c. Freelance/self-employed: 0
- 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: 0
- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: No
- 26. Does this educational program lead to an occupation that requires State licensing? No
- **43.** Graduates Available for Employment: 0
- 44. Graduates Employed in the Field: 0
- 45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

```
$0 - $5,000: 0
$5,001 - $10,000: 0
$10,001 - $15,000: 0
$15,001 - $20,000: 0
$20,001 - $25,000: 0
$25,001 - $30,000: 0
$30,001 - $35,000: 0
$35,001 - $40,000: 0
$40,001 - $45,000: 0
$45,001 - $50,000: 0
$50,001 - $55,000: 0
$55,001 - $60,000: 0
$60,001 - $65,000: 0
$65,001 - $70,000: 0
$70,001 - $75,000: 0
$75,001 - $80,000: 0
$80,001 - $85,000: 0
```

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Name of Program: Electrician

5. Program Level: Diploma/Certificate

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program: Electrician.

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program: 47-2111 - Electricians, 47-3013 - Helpers--Electricians

8. Number of Degrees, Diplomas or Certificates Awarded: 423

9. Total Charges for this Program: \$16,950.00

10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 73

11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 75

12. Number of Students Who Began the Program: 481

13. Number of Students Available for Graduation: 481

14. Number of On-time Graduates: 341

15. Completion Rate: 70.89

16. 150% Graduates?: N/A

17. 150% Completion Rate: N/A

18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No

19. Graduates Available for Employment: 413

20. Graduates Employed in the Field: 241

21. Placement Rate: 58.35

22. Graduates employed in the field

22a. 20 to 29 hours per week: 1

22b. at least 30 hours per week: 240

23. Indicate the number of graduates employed

23a. In a single position in the field of study: 241

23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0

23c. Freelance/self-employed: 0

23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: $\mathbf{0}$

- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: No
- 26. Does this educational program lead to an occupation that requires State licensing? No
- 43. Graduates Available for Employment: 413
- 44. Graduates Employed in the Field: 241
- 45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 32

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 1

\$30,001 - \$35,000: 17

\$35,001 - \$40,000: 79

\$40,001 - \$45,000: 63

\$45,001 - \$50,000: 24

\$50,001 - \$55,000: 16

\$55,001 - \$60,000: 2

\$60,001 - \$65,000: 3

\$65,001 - \$70,000: 1

\$70,001 - \$75,000: 3

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 1

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0

1. Report Year: 2021

2. Institution Code: 4300501

3. Institution Name: Institute for Business and Technology

4. Name of Program: Commerical Refrigeration, Heating and Air Conditioning

- **6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program:** Heating, Air Conditioning and Refrigeration Technology/Technician (ACH/ACR/ACHR/HRAC/HVAC/AC Technology).
- **7. Select all Standard Occupational Classification (SOC) Codes that apply to this program:** 49-9021 Heating
- 8. Number of Degrees, Diplomas or Certificates Awarded: 223
- 9. Total Charges for this Program: \$15,895.00
- 10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program: 74
- 11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program: 76
- 12. Number of Students Who Began the Program: 265
- 13. Number of Students Available for Graduation: 265
- 14. Number of On-time Graduates: 181
- 15. Completion Rate: 68.3
- 16. 150% Graduates?: N/A
- 17. 150% Completion Rate: N/A

- 18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?: No
- 19. Graduates Available for Employment: 216
- 20. Graduates Employed in the Field: 131
- **21. Placement Rate: 60.65**
- 22. Graduates employed in the field
 - **22a. 20 to 29 hours per week:** 3
 - 22b. at least 30 hours per week: 128
- 23. Indicate the number of graduates employed
 - 23a. In a single position in the field of study: 131
 - 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time): 0
 - 23c. Freelance/self-employed: 0
 - **23d.** By the institution or an employer owned by the institution, or an employer who shares ownership with the institution: 3
- 24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training?: No
- 26. Does this educational program lead to an occupation that requires State licensing? No
- 43. Graduates Available for Employment: 216
- 44. Graduates Employed in the Field: 131
- 45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

```
$0 - $5,000: 29
```

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 1

\$30,001 - \$35,000: 9

\$35,001 - \$40,000: 22

\$40,001 - \$45,000: 23

\$45,001 - \$50,000: 28

\$50,001 - \$55,000: 11

\$55,001 - \$60,000: 5

\$60,001 - \$65,000: 6

\$65,001 - \$70,000: 2

\$70,001 - \$75,000: 4

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 0

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0

Branch Data:

1. Report Year: 2021

2. Institution Code: 4300501

3. School Code: 3403741

4. Institution Name: Institute for Business and Technology

5. Total number of students at this branch location: 253

6. Name of Programs offered at this branch location: Electrician, COMMERCIAL REFRIGERATION, HEATING & AIR CONDITIONING, LAB ASSISTANTT, EKG TECHNICIAN/PHLEBOTOMIST, MEDICAL ASSISTANT

7. Street Address (Physical Location): 6249 Sunrise Blvd.

8. City: Citrus Heights

9. State: CA

10. Zip Code: 95610

Satellite Data:

No Satellite Data was inputted by this Institution.

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